LAINGSBURG MUNICIPALITY

Performance Agreement for the financial year 1 July 2017 – 30 June 2018



MANAGER: INFRASTRUCTURE SERVICES

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Performance agreement made and entered into by and between

The Laingsburg Municipality and represented by Stephanus Pieterse, the Municipal Manager (herein and after referred as Employer)

and

Jan Venter, the Manager: Infrastructure Services (herein and after referred as Employee) for the period 1 July 2017 to 30 June 2018

Where as

- a. The Employer has entered into a contract of employment with the Employee in terms of section 57(1)(a) of the Local Government: Municipal Systems Act 32 of 2000 ("the Systems Act"). The Employer and the Employee are hereinafter referred as "the Parties";
- b. Section 57(1)(b) of the Systems Act, read with the Contract of Employment concluded between the parties, requires the Parties to conclude an annual performance agreement;
- c. The Parties wish to ensure that they are clear about the goals to be achieved, and secure the commitment of the Employee to a set of outcomes that will promote local government goals; and
- d. The Parties wish to ensure that there is compliance with Sections 57(4B) and 57(5) of the Systems Act.

1. INTERPRETATION

- In this Agreement the followings terms will have the meaning ascribed 1.1 thereto:
 - 1.1.1 "this Agreement" – means the performance agreement between the Employer and the employee and the Annexures thereto:
 - "the Executive Authority" means the Mayoral Committee of the 1.1.2 Municipality constituted in terms of Section 55 of the Local Government: Municipal Structures Act 117 of 1998 ("the Structures Act") as represented by its chairperson, the Executive Mayor:
 - "the Employee" means the Director appointed in terms of Section 82 of the Structures Act:
 - 1.1.4 "the Employer" means Laingsburg Municipality; and
 - 1.1.5 "the Parties" means the Employer and Employee.

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2. PURPOSE OF THIS AGREEMENT

- 2.1 To comply with the provisions of Section 57(1)(b),(4B) and (5) of the Systems Act as well as the Contract of Employment entered into between the Parties;
- 2.2 To specify objectives and targets established for the Employee and to communicate to the Employee the Employer's expectations of the Employee's performance targets and accountabilities;
- 2.3 To specify accountabilities as set out in the Performance Plan (Annexure A);
- 2.4 To monitor and measure performance against set targeted outputs and outcomes;
- 2.5 To establish a transparent and accountable working relationship;
- 2.6 To appropriately reward the employee in accordance with section 11 of this agreement; and
- 2.7 To give effect to the Employer's commitment to a performance-orientated relationship with the Employee in attaining improved service delivery.

3. COMMENCEMENT AND DURATION

- 3.1 This Agreement will commence on 01 July 2017 and will remain in force until 30 June 2018 where-after a new Performance Agreement shall be concluded between the parties for the next financial year or any portion thereof;
- 3.2 The Parties will conclude a new Performance Agreement that replaces this Agreement at least once a year by not later than 31st of July of the succeeding financial year;
- 3.3 This Agreement will terminate on the termination of the Employee's contract of employment for any reason:
- 3.4 If at any time during the validity of the agreement the work environment alters to the extent that the contents of the agreement are no longer appropriate, the contents must by mutual agreement between the parties, immediately be revised; and
- 3.5 Any significant amendments or deviations must take cognizance of the requirements of sections 34 and 42 of the Municipal Systems Act and Regulation 4(5) of the Regulations.

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4. PERFORMANCE OBJECTIVES

- 4.1 The Performance Plan (Annexure A) sets out
 - 4.1.1 The performance objectives and targets that must be met by the Employee;
 - 4.1.2 The timeframes within which those performance objectives and targets must be met; and
 - 4.1.3 The competencies (Annexure B definitions in terms of Regulation 21 of 17 January 2014) required to operate effectively as senior managers in the local government environment.
- 4.2 The performance objectives and targets reflected in Annexure A are set by the Employer in consultation with the Employee and based on the Integrated Development Plan, Service Delivery and Budget Implementation Plan (SDBIP) and the Budget of the Employer, and shall include:
 - 4.2.1 Key objectives that describe the main tasks that need to be done;
 - 4.2.2 Key performance indicators that provide the details of the evidence that must be provided to show that a key objective has been achieved;
 - 4.2.3 Target dates that describe the timeframe in which the targets must be achieved; and
 - 4.2.4 Weightings showing the relative importance of the key objectives to each other.
- 4.3 The Personal Development Plan (Annexure C) sets out the Employee's personal development requirements in line with the objectives and targets of the Employer; and
- 4.4 The Employee's performance will, in addition, be measured in terms of contributions to the goals and strategies set out in the Employer's Integrated Development Plan.

5. PERFORMANCE MANAGEMENT SYSTEM

- 5.1 The Employee agrees to participate in the performance management system that the Employer adopted for the employees of the Employer;
- 5.2 The Employee accepts that the purpose of the performance management system will be to provide a comprehensive system with specific

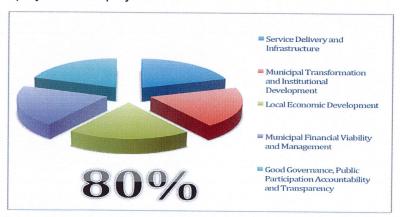
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- performance standards to assist the employees and service providers to perform to the standards required;
- 5.3 The Employer must consult the Employee about the specific performance standards and targets that will be included in the performance management system applicable to the Employee;
- 5.4 The Employee undertakes to actively focus on the promotion and implementation of the key performance indicators (including special projects relevant to the employee's responsibilities) within the local government framework;
- 5.5 The criteria upon which the performance of the Employee shall be assessed shall consist of two components, Operational Performance and Competencies both of which shall be contained in the Performance Agreement;
- The Employee's assessment will be based on his performance in terms of the outputs/outcomes (performance indicators) identified as per attached Performance Plan, which are linked to the KPAs, and will constitute 80% of the overall assessment result as per the weightings agreed to between the Employer and Employee:



5.7 The Competencies will make up the other 20% of the Employee's assessment score. The Competencies are spilt into two groups, leading competencies (indicated in blue on the graph below) that drive strategic intent and direction and core competencies (indicated in green on the graph below), which drive the execution of the leading competencies.

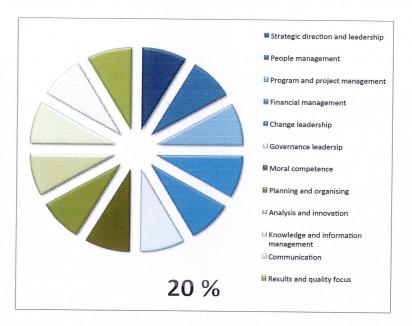
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6. PERFORMANCE ASSESSMENT

- 6.1 The Performance Plan (Annexure A) to this Agreement sets out
 - 6.1.1 The standards and procedures for evaluating the Employee's performance; and
 - 6.1.2 The intervals for the evaluation of the Employee's performance.
- Despite the establishment of agreed intervals for evaluation, the Employer may in addition review the Employee's performance at any stage while the contract of employment remains in force;
- 6.3 Personal growth and development needs identified during any performance review discussion must be documented in a Personal Development Plan as well as the actions agreed to and implementation must take place within set time frames;
- 6.4 The Employee's performance will be measured in terms of contributions to the goals and strategies set out in the Employer's Integrated Development Plan (IDP) as described in 6.6 6.13 below;
- 6.5 The Employee will submit quarterly performance reports (SDBIP) and a comprehensive annual performance report at least one week prior to the performance assessment meetings to the Evaluation Panel Chairperson for distribution to the panel members for preparation purposes;
- 6.6 Assessment of the achievement of results as outlined in the performance plan:

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- 6.6.1 Each KPI or group of KPIs shall be assessed according to the extent to which the specified standards or performance targets have been met and with due regard to ad-hoc tasks that had to be performed under the KPI;
- 6.6.2 A rating on the five-point scale described in 6.9 below shall be provided for each KPI or group of KPIs which will then be multiplied by the weighting to calculate the final score;
- 6.6.3 The Employee will submit his self-evaluation to the Employer prior to the formal assessment;
- 6.6.4 In the instance where the employee could not perform due to reasons outside the control of the employer and employee, the KPI will not be considered during the evaluation. The employee should provide sufficient evidence in such instances; and
- 6.6.5 An overall score will be calculated based on the total of the individual scores calculated above.
- 6.7 Assessment of the Competencies:
 - 6.7.1 Each Competency will be assessed in terms of the descriptions provided (Annexure B) on a 360 degree basis during the mid-year and year-end reviews and will inform the final score awarded by the evaluation committee. 360 degree means that the employee's peers and managers reporting to him will assess his/her Competencies:
 - 6.7.2 A rating on the five-point scale described in 6.10 below shall be provided for each Competency which will then be multiplied by the weighting to calculate the final score; and
 - 6.7.3 An overall score will be calculated based on the total of the individual scores calculated above.

6.8 Overall rating

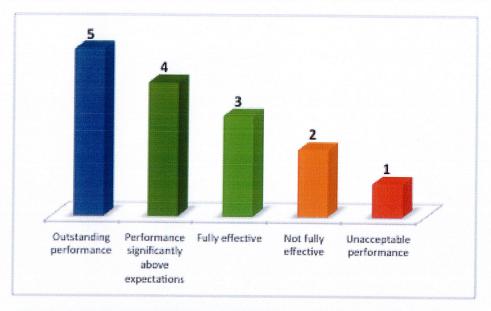
- 6.8.1 An overall rating is calculated by adding the overall scores as calculated in 6.6.5 and 6.7.3 above; and
- 6.8.2 Such overall rating represents the outcome of the performance appraisal.
- The assessment of the performance of the Employee will be based on the following rating scale for KPIs:

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Terminology	Description
Outstanding performance	Performance far exceeds the standard expected of an employee at this level. The appraisal indicates that the Employee has achieved above fully effective results against all performance criteria and indicators as specified in the PA and Performance plan and maintained this in all areas of responsibility throughout the year.
Performance significantly above expectations	Performance is significantly higher than the standard expected in the job. The appraisal indicates that the Employee has achieved above fully effective results against more than half of the performance criteria and indicators and fully achieved all others throughout the year.
Fully effective	Performance fully meets the standards expected in all areas of the job. The appraisal indicates that the Employee has fully achieved effective results against all significant performance criteria and indicators as specified in the PA and Performance Plan.
Not fully effective	Performance is below the standard required for the job in key areas. Performance meets some of the standards expected for the job. The review/assessment indicates that the employee has achieved below fully effective results against more than half the key performance criteria and indicators as specified in the PA and Performance Plan.
Unacceptable performance	Performance does not meet the standard expected for the job. The review/assessment indicates that they employee has achieved below fully effective results against almost all of the performance criteria and indicators as specified in the PA and Performance Plan. The employee has failed to demonstrate the commitment or ability to bring performance up to the level expected in the job despite management efforts to encourage improvement.

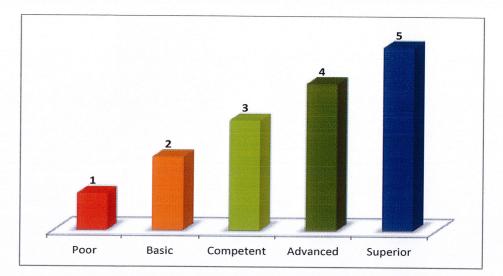
6.10 The assessment of the competencies will be based on the following rating scale:

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Achievement Level	Description
Poor	Do not apply the basic concepts and methods to proof a basic understanding of local government operations and requires extensive supervision and development interventions.
Basic	Applies basic concepts, methods, and understanding of local government operations, but requires supervision and development intervention.
Competent	Develops and applies more progressive concepts, methods and understanding. Plans and guides the work of others and executes progressive analysis.
Advanced	Develops and applies complex concepts, methods and understanding. Effectively directs and leads a group and executes in-depth analysis.
Superior	Has a comprehensive understanding of local government operations, critical in strategic shaping strategic direction and change, develops and applies comprehensive concepts and methods.

- 6.11 For purposes of evaluating the performance of the Employee for the midyear and year-end reviews, an evaluation panel constituted of the following persons will be established –
 - 6.11.1 Municipal Manager;
 - 6.11.2 Chairperson of the Performance Audit Committee or in his/her absence thereof, the Chairperson of the Audit Committee; and
 - 6.11.3 The Member of the Council (Portfolio Chairperson).
- 6.12 The Municipal Manager will evaluate the performance of the Employee as at the end of the 1st and 3rd quarters; and
- 6.13 The Municipal Manager will give performance feedback to the Employee within five (5) working days after each quarterly and annual assessment meetings.

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SCHEDULE FOR PERFORMANCE REVIEWS 7.

7.1 The performance of the Employee in relation to his performance agreement shall be reviewed on the following dates with the understanding that the reviews in the first and third quarter may be verbal if performance is satisfactory:

Quarter	Review Period	Review to be completed by					
1	July - September	October 2017 (Informal)					
2	October – December	February 2018					
3	January - March	April 2018 (Informal)					
4	April - June	July 2018					

- 7.2 The Employer shall keep a record of the mid-year and year-end assessment meetings;
- 7.3 Performance feedback shall be based on the Employer's assessment of the Employee's performance;
- The Employer will be entitled to review and make reasonable changes to 7.4 the provisions of Annexure A from time to time for operational reasons. The Employee will be fully consulted before any such change is made: and
- 7.5 The Employer may amend the provisions of Annexure A whenever the performance management system is adopted implemented and/or amended as the case may be. In that case, the Employee will be fully consulted before any such change is made.

8. **DEVELOPMENTAL REQUIREMENTS**

The Personal Development Plan (PDP) for addressing developmental gaps is attached as Annexure C. Such Plan may be implemented and/or amended as the case may be after the each assessment. In that case, the Employee will be fully consulted before any such change or plan is made.

9. **OBLIGATIONS OF THE EMPLOYER**

- 9.1 The Employer shall-
 - 9.1.1 Create an enabling environment to facilitate effective performance by the employee;
 - 9.1.2 Provide access to skills development and capacity building opportunities;

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- 9.1.3 Work collaboratively with the Employee to solve problems and generate solutions to common problems that may impact on the performance of the Employee;
- 9.1.4 On the request of the Employee delegate such powers reasonably required by the Employee to enable him to meet the performance objectives and targets established in terms of this Agreement; and
- 9.1.5 Make available to the Employee such resources as the Employee may reasonably require from time to time assisting him to meet the performance objectives and targets established in terms of this Agreement.

10. CONSULTATION

- 10.1 The Employer agrees to consult the Employee timeously where the exercising of its powers will have amongst others-
 - 10.1.1 A direct effect on the performance of any of the Employee's functions:
 - 10.1.2 Commit the Employee to implement or to give effect to a decision made by the Employer; and
 - 10.1.3 A substantial financial effect on the Employer.
- 10.2 The Employer agrees to inform the Employee of the outcome of any decisions taken pursuant to the exercise of powers contemplated in clause 12.1 as soon as is practicable to enable the Employee to take any necessary action with delay.

11. REWARD

- 11.1 The evaluation of the Employee's performance will form the basis for rewarding outstanding performance or correcting unacceptable performance;
- 11.2 The payment of the performance bonus is determined by the performance score obtained during the 4th quarter and as informed by the quarterly performance assessments;
- 11.3 The performance bonus will be awarded a per Rewards and Incentive Policy.
- 11.4 In the event of the Employee terminating his services during the validity period of this Agreement, the Employee's performance will be evaluated for the portion during which he was employed and he will be entitled to a

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- pro-rata performance bonus based on his evaluated performance for the period of actual service; and
- 11.5 The Employer will submit the total score of the annual assessment and of the Employee, to full Council for purposes of recommending the bonus allocation.

12. MANAGEMENT OF EVALUATION OUTCOMES

- 12.1 Where the Employer is, any time during the Employee's employment, not satisfied with the Employee's performance with respect to any matter dealt with in this Agreement, the Employer will give notice to the Employee to attend a meeting;
- 12.2 The Employee will have the opportunity at the meeting to satisfy the Employer of the measures being taken to ensure that his performance becomes satisfactory and any programme, including any dates, for implementing these measures;
- 12.3 Where there is a dispute or difference as to the performance of the Employee under this Agreement, the Parties will confer with a view to resolving the dispute or difference; and
- 12.4 In the case of unacceptable performance, the Employer shall
 - 12.4.1 Provide systematic remedial or developmental support to assist the Employee to improve his performance; and
 - 12.4.2 After appropriate performance counselling and having provided the necessary guidance and/or support as well as reasonable time for improvement in performance, the Employer may consider steps to terminate the contract of employment of the Employee on grounds of unfitness or incapacity to carry out his or her duties.

13. DISPUTE RESOLUTION

- In the event that the Employee is dissatisfied with any decision or action of the Employer in terms of this Agreement, or where a dispute or difference arises as to the extent to which the Employee has achieved the performance objectives and targets established in terms of this Agreement, the Employee may within 3 (three) business days, meet with the Employer with a view to resolving the issue. The Employer will record the outcome of the meeting in writing;
- 13.2 If the Parties cannot resolve the issues within 10 (ten) business days, an independent arbitrator, acceptable to both parties, shall be appointed to resolve the matter within 30 (thirty) business days;

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- 13.3 In the instance where the matters referred to in 13.2 were not successfully resolved, the matter shall be referred to the Executive Mayor to mediate the issues within 30 (thirty) business days of receipt of a formal dispute from the Employee.
- 13.4 The decision of the Executive Mayor shall be final and binding on both parties; and
- In the event that the mediation process contemplated above fails, the relevant clause of the Contract of Employment shall apply.

14. GENERAL

- 14.1 The contents of this agreement and the outcome of any review conducted in terms of Annexure A may be made available to the public by the Employer; and
- 14.2 Nothing in this agreement diminishes the obligations, duties or accountabilities of the Employee in terms of his contract of employment, or the effects of existing or new regulations, circulars, policies, directives or other instruments.

or other instruments.	
Thus done and signed at	on the <u></u> day July of 2017.
AS WITNESSES:	Λ
1. And	MUNICIPAL MANAGER
Thus done and signed at Lawasburg	_ on the <u>3/</u> day July of 2017
AS WITNESSES:	Λ-
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Performance Plan

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The Performance Plan sets out:

- Key Performance Areas that the employee should focus on, performance objectives, key performance indicators and targets that must be met within a specific timeframe; and a
- The Competencies required from employees prescribed in the Regulations on the appointment and conditions of employment of senior managers, R21 of 2014. Q

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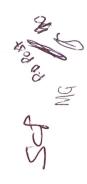
KEY PERFORMANCE INDICATORS

The key performance areas, the performance objectives, key performance indicators and targets that must be met within the agreed timeframe are described below. The assessment of these performance indicators will account for eighty percent of the total employee assessment score.

	Weights		4	4	4	4
S HEROTON STORY		Q4				
Challe Service Services	gets	Q3				
	Targets	Q2				
SOLETION SOLETION		Q1				
SECONDATE SON AMERICAN SECONDA	Annual Target		4	1	П	m
	Source of Evidence		Minutes of the Council meeting	Minutes of the Council meeting	Minutes of the Council meeting	Correspondence from external source
PROCESSION OF SECTION	Baseline		4	1	1	New KPI
	Unit of Measurement		Number of quarterly reports submitted to Council	Report on the implementation of the Water Demand Management Plan submitted to Council by 31 October	Water Audit Plan and submitted to Council by the end of June	No of funding motivations submitted to external sources
	Φ		Submit a quarterly report to Council on the general activities regarding the sub-directorates of the Technical Services directorate	Report on the implementation of the Water Demand Management Plan in terms of Regulation 18(1) of the Water Services Act 108 and submit to Council by 31 October	Review the Water Audit Plan and submit to Council by the end of June	Submit motivation for funding from external sources to enhance the revenue of the municipality
	National KPA		Basic Service Delivery	Basic Service Delivery	Basic Service Delivery	Basic Service Delivery
	Ref		D177	0178	D180	D189

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Weights		4	4	4	t
	Q4				
Targets	Q3				
Targ	Q 2				
	Q1				
Annual Target		%06	%06	%06	
Source of Evidence		Promun Expenditure report	Promun Expenditure report	Promun Expenditure report Promun	Expenditure report
Baseline		New KPI	New KPI	New KPI	_
Unit of Measurement		Percentage of the operating budget actually spent (Total YTD expenditure/Total Budget for the year)	Percentage of the operating budget actually spent (Total YTD expenditure/ Total Budget for the year)	Percentage of the operating budget actually spent (Total YTD expenditure/ Total Budget for the year) Percentage of the	operating budget actually spent (Total YTD expenditure/ Total Budget for the year)
Φ		Effective management of operational expenditure for the Electrical department, measured in terms of operational budget expenditure.	Effective management of operational expenditure for the Water department, measured in terms of operational budget expenditure.	Effective management of operational expenditure for the Waste Water department, measured in terms of operational budget expenditure.	operational expenditure for the Waste Management department, measured in terms of operational budget expenditure.
National KPA		Basic Service Delivery	Basic Service Delivery	rvice rvice	Delivery
Ref		D190	D191	D192	



Weights		4						4	•					4	•					4	•				
	24																								
Targets	8																								
Tar	Q 2							1																	
	Q																								
Annual Target		%06						%06						%06						%06					
Source of Evidence		Promun	Expenditure	report				Promun	Expenditure	report				Promun	Expenditure	report				Promun	Expenditure	report			
Baseline		New KPI						New KPI						New KPI						New KPI					
Unit of Measurement		Percentage of the	operating budget	actually spent (Total	YTD expenditure/	Total Budget for the	year)	Percentage of the	operating budget	actually spent (Total	YTD expenditure/	Total Budget for the	year)	Percentage of the	operating budget	actually spent (Total	YTD expenditure/	Total Budget for the	year)	Percentage of the	capital budget actually	spent (Total YTD	expenditure/ Total	Budget for the year)	
ΚΡ		Effective management of	operational expenditure	for the Fleet Management	department, measured in	terms of operational	budget expenditure.	Effective management of	operational expenditure	for the Road Transport	department, measured in	terms of operational	budget expenditure.	Effective management of	operational expenditure	for the Housing	department, measured in	terms of operational	budget expenditure.	Effective management of	Capital expenditure for the	Housing department,	measured in terms of	operational budget	expenditure.
National KPA		Basic Service	Delivery					Basic Service	Delivery					Basic Service	Delivery					Basic Service	Delivery				
Ref		D194						D195						D196						D197					

Weights		4	4	4	4
	Q 4				
Targets	83				
Tar	07			Y	
	Q				
Annual Target		%06	%06	%06	%06
Source of Evidence			Promun Expenditure report	Promun Expenditure report	Promun Expenditure report
Baseline		New KPI	New KPI	New KPI	New KPI
Unit of Measurement		Percentage of the capital budget actually spent (Total YTD expenditure/ Total Budget for the year)	Percentage of the capital budget actually spent (Total YTD expenditure/ Total Budget for the year)	Percentage of the capital budget actually spent (Total YTD expenditure/ Total Budget for the year)	Percentage of the capital budget actually spent (Total YTD expenditure/ Total Budget for the year)
Ð		Effective management of Capital expenditure for the Waste Water department, measured in terms of operational budget expenditure.	Effective management of Capital expenditure for the Water department, measured in terms of operational budget expenditure.	Effective management of Capital expenditure for the Electricity department, measured in terms of operational budget expenditure.	Effective management of Capital expenditure for the Roads Transport department, measured in terms of operational budget expenditure.
National KPA		Basic Service Delivery	Basic Service Delivery	Basic Service Delivery	Basic Service Delivery
Ref		D198	D199	D200	D201

		I			
Weights		4	4	4	4
	Q4				
Targets	Q3				
Tar	Q2				
	Q1				
Annual Target		П	%06	%06	12
Source of Evidence		Minutes/Attenda nce Register of Strategic planning Meeting	Grant Register	Grant Register	Report from the Clock system
Baseline		New KPI	New KPI	New KPI	New KPI
Unit of Measurement		No of strategic session held annually before the finalisation of the budget and SDBIP process	Percentage (%) of the grant spent i.t.o. budget allocations	Percentage (%) of the grant spent i.t.o Budget allocations	Ensure that all deviations highlighted in time and attendance status report on various employees in the directorate/sub directorate are monitored and addressed
Φ		Annual strategic planning in order to determine municipal targets for IDP and budgetary purposes before the finalisation of the IDP and budget	Improvement in operational conditional grant spending measured by the percentage (%)	Improvement in capital conditional grant spending measured by the percentage (%) spent	Monthly monitoring of time and attendance status report of various employees in the department/sub department before the 14th of each month
National KPA		Basic Service Delivery	Basic Service Delivery	Basic Service Delivery	Good Governance and Public Participation
Ref		D202	D203	D204	D205

of Annual Targets Weights	Q1 Q2 Q3 Q4	ort 12 4	100%	Assist 95% 4	
Baseline Source of Evidence		New KPI Monthly report	New KPI Submissions	New KPI Compliance Assist Monthly report	New KPI Audit Assist Report
Unit of Measurement		Number of reports submitted to Internal Audit	% submitted within the required deadline to an acceptable standard	95% completed by due date on compliance assist system	% of issues raised and proposed corrective measures rectified within due dates
ξ		Submit a report on a Monthly basis to Internal Audit on the deviations identified, including the steps taken to correct deviations before the 14th of each month	The departments annual report input is submitted by 15 August to ensure the that the municipality's annual report is comprehensive and includes all the relevant information	Ensure compliance with all legislation and financial procedures by the 10th of each month	Implementation of correctives measures within due dates as identified in internal audit
National KPA		Good Governance and Public Participation	Good Governance and Public Participation	Good Governance and Public Participation	Good Governance and Public Participation
Ref		D206	D207	D208	D209

Weights		4	4	4	4
×					
	Q4				
Targets	93				
Ē	07				
	Q	→			
Annual Target			1	114	%08
Source of Evidence		Project Registration on EPWP website	SCM Plan	Signed contracts	Promun report 053
Baseline		New KPI	New KPI	1000	70%
Unit of Measurement		Number of projects identified	SCM Plan for departments compiled before 30 June	Number of job opportunities created by 30 June 2018	% of the total approved repair and maintenance budget spent by 30 June 2018 (Actual amount spent on repair and maintenance of assets/ Total amount budgeted for asset repair and maintenance)x100
Ð		Identify EPWP projects and motivate for funding	Liaise with SCM unit before 30 June to compile SCM Plan for departments for the financial year	Create job opportunities through EPWP projects by 30 June 2018	Percentage of the total approved repair and maintenance budget spent by 30 June 2018 [(Actual amount spent on repair and maintenance of assets/ Total amount budgeted for asset repair and maintenance)x100]
National KPA		Local Economic Developmen t	Basic Service Delivery	Local Economic Developmen t	Basic Service Delivery
Ref		D210	D211	D214	D215

Weights		4	4	4
	Q4			
Targets	Q3			
Tar	02			
	Q1			
Annual Target		15%	91%	20%
Source of Evidence		PROMUN report mun053mx and Notes to Annual Financial Statements	Lab results received from DWAF	PROMUN report mun053mx and Notes to Annual Financial Statements
Baseline		20%	91%	20%
Unit of Measurement		% electricity unaccounted for by 30 June 2018 (Number of Electricity Units Purchased - Number of Electricity Units Sold) / Number of Electricity Units	% compliance of waste water discharge Lab results with Green Drop requirements by 30 June 2018	% water unaccounted for by 30 June 2018(Number of Kilolitres Water Purchased or Purified - Number of Kilolitres Water Sold) / (Number of Kilolitres Water Purchased or Purified) × 100
Æ		Limit the % electricity unaccounted for to less than 15% by 30 June 2018 [(Number of Electricity Units Purchased - Number of Electricity Units Sold) / Number of Electricity Units Purchased) × 100]	Obtained compliance of waste water discharge quality in terms of Green Drop Requirements for Effluent Quality Compliance by 30 June 2018	Limit the % water unaccounted for to less than 50% by 30 June 2018 [(Number of Kilolitres Water Purchased or Purified - Number of Kilolitres Water Sold) / (Number of Kilolitres Water Purchased or Purified) × 100]
National KPA		Basic Service Delivery	Basic Service Delivery	Basic Service Delivery
Ref		0216	D217	D218

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Weights		4				10
	Q4					
Targets	Q1 Q2 Q3 Q4					
Tar	Q2					
	21					
Annual Target		87%				
Source of Evidence		85% Lab results	received from	DWAF		
Baseline		82%				
Unit of Measurement		% compliance of water	quality lab results with	SANS 241 - Water	Quality criteria by 30	June 2018
ΚΡ		D219 Basic Service Obtain compliance of	water quality in terms of	SANS 241 -Water Quality	criteria by 30 June 2018	
National KPA		Basic Service	Delivery			
Ref		D219				

COMPETENCIES

The competencies required from employees prescribed in the Regulations on the appointment and conditions of employment of senior managers, R21 of 2014. The assessment of these competencies will account for twenty percent of the total employee assessment score.

Annexure B describes the different achievement levels for each Competency and should therefore form part of this section of the Performance Plan.

Competency	Definition	Weight
	LEADING COPETENCIES	
	Provide and direct a vision for the institution, and inspire and deploy others to deliver on the strategic institutional mandate. It includes:	
Strategic direction and	Impact and influence	
leadership	 Institutional performance management 	1.67
	 Strategic planning and management 	
	Organisational awareness	
	Effectively manage, inspire and encourage people, respect diversity, optimise talent and build and nurture relationships in order to achieve institutional objectives. It includes:	
	 Human capital planning and development 	
People management	 Diversity management 	1.67
	 Employee relations management 	
	 Negotiation and dispute management 	
	Able to understand program and project management methodology; plan, manage, monitor and evaluate specific activities in order to deliver on set objectives. It includes:	
Programme and project management	 Program and project planning and implementation 	167
	 Service delivery management 	5
	 Program and project monitoring and evaluation 	
:	Able to compile, plan and manage budgets, control cash flow, institute financial risk management and administer procurement processes in accordance with recognised financial practices. Further to ensure that all financial transactions are managed in an ethical manner. It includes:	
Financial management	 Budget planning and execution 	1.67
	 Financial strategy and delivery 	
	Financial reporting and delivery	

Competency	Definition	Weight
Change leadership	Able to direct and initiate transformation on all levels in order to successfully drive and implement new initiatives and deliver professional and quality services to the community. It includes: • Change vision and strategy • Process design and improvement • Change impact monitoring and evaluation	1.67
Governance leadership	Able to promote, direct and apply professionalism in managing risk and compliance requirements and apply a thorough understanding of governance practices and obligations. Further, able to direct the conceptualisation of relevant policies and enhance cooperative governance relationships. It includes: • Policy formulation • Risk and compliance management • Cooperative governance	1.67
	CORE COMPETENCIES	
Moral competence	Able to identify moral triggers, apply reasoning that promotes honesty and integrity and display behaviour that reflects moral competence.	1.67
Planning and organising	Able to plan, prioritise and organise information and resources effectively to ensure the quality of service delievry and build efficient contingency plans to manage risk.	1.67
Analysis and innovation	Able to critically analyse information, challenges and trends to establish and implement fact-based solutions that are innovative to improve institutional processes in order to achieve key strategic objectives.	1.67
Knowledge and information management	Able to promote the generation and sharing of knowledge and information through various processes and media, in order to enhance the collective knowledge base of local government	1.67
Communication	Able to share information, knowledge and ideas in a clear, focused and concise manner appropriate for the audience in order to effectively convey, persuade and influence stakeholders to achieve the desired outcome.	1.67
Results and quality focus	Able to maintain high quality standards, focus on achieving results and objectives while consistency striving to exceed expectations and encourage others to meet quality standards. Further, to actively monitor and measur results and quality against identified objectives.	1.67
	TOTAL	20



Competency Framework

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Cluster		Leading Competencies				
Competency N	ame	People Managemer		- COLUMN TO SHE CONSTRUCTION OF THE COLUMN TO SHE COLUMN T		
Competency Definition optimise talent and to institutional objective			, inspire and encourage peo build and nurture relationship res IENT LEVELS			
BASIC	3	COMPETENT	ADVANCED	SUPERIOR		
Participate in team goal-setting and problem solving Interact and collaborate with people of diverse backgrounds Aware of guidelines for employee development, but requires support in implementing development initiatives	See incre cont respective the lapping of the cont execution of the context of the context execution of the context e	copportunities to ease team ribution and consibility pect and support diverse nature of rs and be aware of penefits of a diverse roach ctively delegate and empower rs to increase ribution and cute functions mally y relevant loyee legislation and consistently litate team goaling and problem-	Identify ineffective team and work processes and recommend remedial interventions Recognise and reward effective and desired behaviour Provide mentoring and guidance to others in order to increase personal effectiveness Identify development and learning needs within the team Build a work environment conducive to sharing, innovation, ethical behaviour and professionalism Inspire a culture of performance excellence by giving positive and constructive feedback to the team Achieve agreement or consensus in adversarial environments Lead and unite diverse teams across divisions to achieve institutional objectives	Develop and incorporate best practice people management processes, approaches and tools across the institution Foster a culture of discipline, responsibility and accountability Understand the impact of diversity in performance and actively incorporate a diversity strategy in the institution Develop comprehensive integrated strategies and approaches to human capital development and management Actively identify trends and predict capacity requirements to facilitate unified transition and performance management		

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Cluster	Leading Competencie	26				
Competency Name						
	Program and Project Management Able to understand program and project management methodology;					
Competency Definition	plan manage monit	plan, manage, monitor and evaluate specific activities in order to				
,	deliver on set objective	deliver on set objectives				
		deliver on set objectives ACHIEVEMENT LEVELS				
BASIC	COMPETENT	ADVANCED	CHDEDIOD			
Initiate projects	 Establish broad 		SUPERIOR			
after approval from	stakeholder	manage manpie	Understand and			
higher authorities	involvement and	programs and balance priorities	conceptualise			
Understand	communicate the	balance priorities and conflicts	the long-term			
procedures of	project status and		implications of			
program and	key milestones	according to institutional goals	desired project			
	 Define the roles 	Apply effective risk	outcomes			
management	and responsibilities	management	• Direct a			
methodology,	of the project team	strategies through	comprehensive			
implications and	and create clarity	impact assessment	strategic macro and micro			
stakeholder	around	and resource				
involvement	expectations	requirements	analysis and scope projects			
Understand the	 Find a balance 	Modify project scope	accordingly to			
rational of projects	between project	and budget when	realise			
in relation to the	deadline and the	required without	institutional			
institution's	quality of	compromising the	objectives			
strategic objectives	deliverables	quality and	Consider and			
 Document and 	 Identify appropriate 	objectives of the	initiate projects			
communicate	project resources to	project	that focus on			
factors and risk	facilitate the	 Involve top-level 	achievement of			
associated with	effective	authorities and	the long-term			
own work	completion of the	relevant	objectives			
 Use results and 	deliverables	stakeholders in	 Influence people 			
	Comply with	seeking project buy-	in positions of			
successful project	statutory	in	authority to			
implementation as	requirements and	 Identify and apply 	implement			
guide	apply policies in a	contemporary	outcomes of			
	consistent manner	project management	projects			
	• Monitor progress	methodology	 Lead and direct 			
	and use of	Influence and	translation of			
	resources and make needed	motivate project	policy into			
	make needed adjustments to	team to deliver	workable			
		exceptional results Monitor policy	actions plans			
	timelines, steps, and resource		 Ensures that 			
	allocation	implementation and apply procedures to	programs are			
		manage risks	monitored to track progress			
		manage naka	track progress and optimal			
			resource			
			utilisation, and			
			that adjustments			
			are made as			
			needed			

Cluster	Leading Competencies				
Competency Name	Change Leadership Able to direct and initiate institutional transformation on all levels in				
Competency Definition	order to successfully drive and implement new initiatives and				
1	deliver professional and	quality services to the co			
	ACHIEVEMENT	22/100000000000000000000000000000000000			
BASIC	COMPETENT	ADVANCED	SUPERIOR		
 Display an awareness of change interventions, and the benefits of transformation initiatives Able to identify basic needs for change Identify gaps between the current and desired state Identify potential risk and challenges to transformation, including resistance to change factors Participate in change programs and piloting change interventions Understand the impact of change interventions on the institution within the broader scope of Llocal Government. 	 Perform an analysis of the change impact on the social, political and economic environment Maintain calm and focus during change Able to assist team members during change and keep them focused on the deliverables Volunteer to lead change efforts outside of own work team Able to gain buy-in and approval for change from relevant stakeholders Identify change readiness levels and assist in resolving resistance to change factors Design change interventions that are aligned with the institution's strategic objectives and goals 	 Actively monitor change impact and results and convey progress to relevant stakeholders Secure buy-in and sponsorship for change initiatives Continuously evaluate change strategy and design and introduce new approaches to enhance the institution's effectiveness Build and nurture relationships with various stakeholders to establish strategic alliance in facilitating change Take the lead in impactful change programs Benchmark change interventions against best change practices Understand the impact and psychology of change, and put remedial interventions in place to facilitate effective transformation Take calculated risk and seek new ideas from best practice scenarios, and identify the potential for implementation 	 Sponsor change agents and create a network of change leaders who support the interventions Actively adapt current structures and processes to incorporate the change interventions Mentor and guide team members on the effects of change, resistance factors and how to integrate change Motivate and inspire others around change initiatives 		

Set Pros

	Cluster		Leading Compe	ten	cies	distance of the	
Competency Name		Governance Leadership					
Competency Definition Competency Definition Conceptualisatio Governance rela			re orac n tior	irect and apply profession quirements and apply a strices and obligations. Further the policies and apply a strices and apply a strices and apply appl	tho urth	rough understanding er, able to direct the	
-	BASIC	(COMPETENT	A 2 10 4 10	ADVANCED	T	SUPERIOR
	Display a basic awareness of risk, compliance and governance factors but require guidance and development in implementing such requirements Understand the structure of cooperative government but requires guidance on fostering workable relationships between stakeholders Provide input into policy formulation	the unit of the control of the contr	pisplay a phorough inderstanding of overnance and sk and ompliance actors and implement plans of address these demonstrate inderstanding of the techniques individual processes for ptimising risk aking decisions within the institution in the institution to insure the chievement of bjectives		Able to link risk initiatives into key institutional objectives and drivers Identify, analyse and measure risk, create valid risk forecasts, and map risk profiles Apply risk control methodology and approaches to prevent and reduce risk that impede on the achievement of institutional objectives Demonstrate a thorough understanding of risk retention plans Identify and implement comprehensive risk management systems and processes Implement and monitor the formulation of policies, identify and analyse constraints and challenges with implementation and provide recommendations for improvement	•	Demonstrate a high level of commitment in complying with governance requirements Implement governance and compliance strategy to ensure achievement of institutional objectives within the legislative framework Able to advise Local Government on risk management strategies, best practice interventions and compliance management Able to forge positive relationships on cooperative governance level to enhance the effectiveness of Llocal government Able to shape, direct and drive the formulation of policies on a macro level

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Cluster	Core Competencies	00000000000000000000000000000000000000	**************************************
Competency Name	Moral Competence		
Competency Definition	and integrity and co	Il triggers, apply reasoning that onsistently display behaviour MENT LEVELS	
BASIC	COMPETENT	ADVANCED	SUPERIOR
Realise the impact of acting with integrity, but requires guidance and development in implementing principles Follow the basic rules and regulations of the institution Able to identify basic moral situations, but requires guidance and development in understanding and reasoning with moral intent	Conduct self in alignment with the values of Local Government and the institution Able to openly admit own mistakes and weaknesses and seek assistance from others when unable to deliver Actively report fraudulent activity and corruption within local government Understand and honour the confidential nature of matters without seeking personal gain Able to deal with situations of conflict of interest promptly and in the best interest of local government	Identify, develop, and apply measures of self-correction Able to gain trust and respect through aligning actions with commitments Make proposals and recommendations that are transparent and gain the approval of relevant stakeholders Present values, beliefs and ideas that are congruent with the institution's rules and regulations Takes an active stance against corruption and dishonesty when noted Actively promote the value of the institution to internal and external stakeholders Able to work in unity with a team and not seek personal gain Apply universal moral principles consistently to achieve moral decisions	Create an environment conducive of moral practices Actively develop and implement measures to combat fraud and corruption Set integrity standards and shared accountability measures across the institution to support the objectives of local government Take responsibility for own actions and decisions, even if the consequences are unfavourable

Cluster	Core Competencies					
Competency Name	ame Planning and Organising					
Competency Definition	to ensure the quality of plans to manage risk	Able to plan, prioritise and organise information and resources effective to ensure the quality of service delivery and build efficient contingency				
BASIC	COMPETENT	ADVANCED	SUPERIOR			
 Able to follow basic plans and organise tasks around set objectives Understand the process of planning and organising but requires guidance and development in providing detailed and comprehensive plans Able to follow existing plans and ensure that objectives are met Focus on short-term objectives in developing plans and actions Arrange information and resources required for a task, but require further structure and organisation 	 Actively and appropriately organise information and resources required for a task Recognise the urgency and importance of tasks Balance short and long-term plans and goals and incorporate into the team's performance objectives Schedule tasks to ensure they are performed within budget and with efficient use of time and resources Measures progress and monitor performance results 	 Able to define institutional objectives, develop comprehensive plans, integrate and coordinate activities, and assign appropriate resources for successful implementation Identify in advance required stages and actions to complete tasks and projects Schedule realistic timelines, objectives and milestones for tasks and projects Produce clear, detailed and comprehensive plans to achieve institutional objectives Identify possible risk factors and design and implement appropriate contingency plans Adapt plans in light of changing circumstances Prioritise tasks and projects according to their relevant urgency and importance 	Focus on broad strategies and initiatives when developing plans and actions Able to project and forecast short, medium and long term requirements of the institution and local government Translate policy into relevant projects to facilitate the achievement of institutional objectives			

Cluster	Cluster Core Competencies				
Competency Nar		Analysis and Innovation			
Competency Definition	Able to establis to impro	Able to critically analyse information, challenges and trends to establish and implement fact-based solutions that are innovative to improve institutional processes in order to achieve key strategic objectives			
ACHIEVEMENT LEVELS					
BASIC COMPETENT		***************************************	ADVANCED	SUPERIOR	
Understand the basic operation of analysis, but lack detail and thoroughness Able to balance independent analysis with requesting assistance from others Recommend new ways to perform tasks within own function Propose simple remedial interventions that marginally challenges the status quo Listen to the ideas and perspectives of others and explore opportunities to enhance such innovative thinking	 Demonstrat problem sol techniques approaches provide ratio recommend Demonstrat objectivity, i and thoroug when analys problems Able to brea complex prointo manage parts and id solutions Consult interestrand stakeholder opportunitie improve proand service Clearly communical benefits of ropportunitie innovative sto stakehold Continuous opportunitie enhance interprocesses Identify and opportunitie conducive to innovative approaches propose regintervention 	ving and and onale for ations e nsight, hness sing ak down oblems eable entify and and so on so to cesses delivery te the new s and olutions ders by identify s to ernal analyse es o and nedial	Coaches team members on analytical and innovative approaches and techniques Engage with appropriate individuals in analysing and resolving complex problems Identify solutions on various areas in the institution Formulate and implement new ideas throughout the institution Able to gain approval and buy-in for proposed interventions from relevant stakeholders Identify trends and best practices in process and service delivery and propose institutional application Continuously engage in research to identify client needs	 Demonstrate complex analytical and problem solving approaches and techniques Create an environment conducive to analytical and fact-based problem-solving Analyse, recommend solutions and monitor trends in key challenges to prevent and manage occurrence Create an environment that fosters innovative thinking and follows a learning organisation approach Be a thought leader on innovative customer service delivery, and process optimisation Play an active role in sharing best practice solutions and engage in national and international local government seminars and conferences 	

Cluster	Core Competenc	ies	
Competency Nam	e Knowledge and I	nformation Management	
Competency Definit	Able to promote information through enhance the collection ACHIEVEN	the generation and shar gh various processes a ective knowledge base of IENT LEVELS	nd media, in order to local government
BASIC	COMPETENT	ADVANCED	SUPERIOR
Collect, categorise and track relevant information required for specific tasks and projects Analyse and interpret information to draw conclusions Seek new sources of information to increase the knowledge base Regularly share information and knowledge with internal stakeholders and team members	Use appropriate information systems and technology to manage institutional knowledge and information sharing Evaluate data from various sources and use information effectively to influence decisions and provide solutions Actively create mechanisms and structures for sharing of information Use external and internal resources to research and provide relevant and cutting-edge knowledge to enhance institutional effectiveness and efficiency	 Effectively predict future information and knowledge management requirements and systems Develop standards and processes to meet future knowledge management needs Share and promote best-practice knowledge management across various institutions Establish accurate measures and monitoring systems for knowledge and information management Create a culture conducive of learning and knowledge sharing Hold regular knowledge and information sharing sessions to elicit new ideas and share best practice approaches 	 Create and support a vision and culture where team members are empowered to seek, gain and share knowledge and information Establish partnerships across local government to facilitate knowledge management Demonstrate a mature approach to knowledge and information sharing with an abundance and assistance approach Recognise and exploit knowledge points in interactions with internal and external stakeholders

Cluster	Core Competenci	25	
Competency Name	Communication	<u> </u>	
Competency Name		formation, knowledge an	d ideas in a clear
Competency	focused and con	cise manner appropriate	for the audience in
Definition	order to effective	y convey, persuade and in	fluence stakeholders
Dominion	to achieve the des		CETTO THE CETTOR OF THE STANDED FOR CETTOR OF THE ETTOR
		MENT LEVELS	······································
BASIC	COMPETENT	ADVANCED	SUPERIOR
Demonstrate an understanding for communication levers and tools appropriate for the audience, but requires guidance in utilising such tools Express ideas in a clear and focused manner, but does not always take the needs of the audience into consideration Disseminate and convey information and knowledge adequately	Express ideas to individuals and groups in formal and informal settings in an manner that is interesting and motivating Able to understand, tolerate and appreciate diverse perspectives, attitudes and beliefs Adapt communication content and style to suit the audience and facilitate optimal information transfer Deliver content in a manner that gains support, commitment and agreement from relevant stakeholders Compile clear, focused, concise and well-structured written documents	Effectively communicate high-risk and sensitive matters to relevant stakeholders Develop a well-defined communication strategy Balance political perspectives with institutional needs when communicating viewpoints on complex issues Able to effectively direct negotiations around complex matters and arrive at a win-win situation that promotes Batho Pele principles Market and promote the institution to external stakeholders and seek to enhance a positive image of the institution Able to communicate with the media with high levels of moral competence and discipline	Regarded as a specialist in negotiations and representing the institution Able to inspire and motivate others through positive communication that is impactful and relevant Creates an environment conducive to transparent and productive communication and critical and appreciative conversations Able to coordinate negotiations at different levels within local government and externally

Cluster	Core Competend	cies	
Competency Nam	e Results and Qua	ality Focus	NO. 10 10 10 10 10 10 10 10 10 10 10 10 10
Competency Definition BASIC Understand	Able to maintai results and obj tion expectations an Further, to active against identified ACHIEVEN COMPETENT Focus on high-	n high quality standards ectives while consistent d encourage others to m vely monitor and measur d objectives IENT LEVELS ADVANCED • Consistently verify	ly striving to exceed eet quality standards. re results and quality SUPERIOR Coach and
quality of work but requires guidance in attending to important matters Show a basic commitment to achieving the correct results Produce the minimum level of results required in the role Produce outcomes that is of a good standard Focus on the quantity of output but requires development in incorporating the quality of work Produce quality work in general circumstances, but fails to meet expectation when under pressure	priority actions and does not become distracted by lower-priority activities Display firm commitment and pride in achieving the correct results Set quality standards and design processes and tasks around achieving set standards Produce output of high quality Able to balance the quantity and quality of results in order to achieve objectives Monitors progress, quality of work, and use of resources; provide status updates, and make adjustments as needed	own standards and outcomes to ensure quality output Focus on the end result and avoids being distracted Demonstrate a determined and committed approach to achieving results and quality standards Follow task and projects through to completion Set challenging goals and objectives to self and team and display commitment to achieving expectations Maintain a focus on quality outputs when placed under pressure Establishing institutional systems for managing and assigning work, defining responsibilities, tracking, monitoring and measuring success, evaluating and valuing the work of the institution	guide others to exceed quality standards and results Develop challenging, client-focused goals and sets high standards for personal performance Commit to exceed the results and quality standards, monitor own performance and implement remedial interventions when required Work with team to set ambitious and challenging team goals, communicating long- and short-term expectations Take appropriate risks to accomplish goals Overcome setbacks and adjust action plans to realise goals Focus people on critical activities that yield a high impact

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Personal Development Plan

Skills Performance Gap	Outcomes Expected	Suggested training and /or development activity	Suggested mode of delivery	Suggested Time Frames	Work opportunity created to practice skill/development area	Support Person

Signed and accepted by the Employee

Date: 3/ 기도

Signed by the Municipal Manager on behalf of the Municipality

Date: __

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